



CONDOS		GARRYA PUNTA CANA														
Ingresos Income:		1 BR Condo Pool View	2 BR Condo Pool View	2 BR Condo Plunge Pool	1 BR Condo Swimup	2 BR Condo Swimup	3 BR Condo Swimup	1 BR Condo Garden	2 BR Condo Garden	2 BR Garden with picussi	3 BR Garden with picussi	1 BR Condo Plunge Pool	2 BR Condo Plunge Pool	3 BR Condo Plunge Pool	2 BR PH family + picussi	3 BR Penthouse + picussi
		101	201 203 204 205	201 202 204 205 206 picussi	101 sw	201 202 205 207 sw	301 sw	101 garden	201 203 204 205 garden	201 203 204 garden picussi	301 garden	101 102 plunge	202 203 204 plunge	301 302 320 321 322 plunge	210	310-311
Tipología apartamento Apartment Type		70.7%	49.73%	51.9%	74.53%	63.9%	67.8%	71.1%	54.7%	71.8%	66.1%	74.5%	61.0%	54.4%	59.0%	56.8%
Ocupación estimada/año Estimated Occupancy/Year		USD 208.4	USD 291.8	USD 339.4	USD 279.9	USD 375.1	USD 506.1	USD 232.2	USD 315.6	USD 363.2	USD 482.3	USD 315.6	USD 399.0	USD 518.0	USD 470.4	USD 577.6
Tarifa Media Diaria Estimada (ADR) Estimated Average Daily Rate (ADR)		USD 49,681	USD 48,903	USD 59,305	USD 70,301	USD 80,295	USD 115,551	USD 55,668	USD 58,188	USD 87,894	USD 107,371	USD 79,268	USD 81,996	USD 95,034	USD 93,593	USD 98,902
Alquiler bruto (promedio/año) Gross Rent (Average/Year)		USD 49,681	USD 48,903	USD 59,305	USD 70,301	USD 80,295	USD 115,551	USD 55,668	USD 58,188	USD 87,894	USD 107,371	USD 79,268	USD 81,996	USD 95,034	USD 93,593	USD 98,902
Ingreso Bruto por rentas Gross Income from Rent		USD 49,681	USD 48,903	USD 59,305	USD 70,301	USD 80,295	USD 115,551	USD 55,668	USD 58,188	USD 87,894	USD 107,371	USD 79,268	USD 81,996	USD 95,034	USD 93,593	USD 98,902
Costes Variables:																
Gastos operativos Operating expenses		USD 14,904	USD 14,671	USD 17,791	USD 21,090	USD 24,088	USD 34,665	USD 16,700	USD 17,456	USD 26,368	USD 32,211	USD 23,780	USD 24,599	USD 28,510	USD 28,078	USD 29,671
Mantenimiento (HOA) y Seguros Maintenance (HOA) and Insurance		USD 3,168	USD 4,080	USD 4,368	USD 3,408	USD 4,368	USD 7,296	USD 3,168	USD 4,080	USD 4,368	USD 6,288	USD 3,408	USD 5,664	USD 6,528	USD 5,616	USD 6,480
Costes Variables Totales Variable Costs:		USD 18,072	USD 18,751	USD 22,159	USD 24,498	USD 28,456	USD 41,961	USD 19,868	USD 21,536	USD 30,736	USD 38,499	USD 27,188	USD 30,263	USD 35,038	USD 33,694	USD 36,151
Ingresos Brutos Gross Income		USD 31,609	USD 30,152	USD 37,145	USD 45,803	USD 51,838	USD 73,590	USD 35,800	USD 36,652	USD 57,158	USD 68,871	USD 52,080	USD 51,733	USD 59,996	USD 59,899	USD 62,752
Fondo Reserva FF&E FF&E Reserve Fund		USD 2,484	USD 2,445	USD 2,965	USD 3,515	USD 4,015	USD 5,778	USD 2,783	USD 2,909	USD 4,395	USD 5,369	USD 3,963	USD 4,100	USD 4,752	USD 4,680	USD 4,945
Impuesto a la propiedad Property Tax		USD 0	USD 0	USD 0	USD 0	USD 0	USD 0	USD 0	USD 0	USD 0	USD 0	USD 0	USD 0	USD 0	USD 0	USD 0
Otros Costes Totales Total Other Costs		USD 2,484	USD 2,445	USD 2,965	USD 3,516	USD 4,017	USD 5,781	USD 2,787	USD 2,914	USD 4,400	USD 5,374	USD 3,968	USD 4,105	USD 4,757	USD 4,685	USD 4,950
Fee operadora Operator Fee:																
Comisión de Gestión Management Fee		USD 7,281	USD 6,927	USD 8,545	USD 10,572	USD 11,955	USD 16,952	USD 8,253	USD 8,434	USD 13,190	USD 15,874	USD 12,028	USD 11,907	USD 13,810	USD 13,804	USD 14,450
Ingresos Netos Net Income		USD 21,844	USD 20,780	USD 25,635	USD 31,715	USD 35,866	USD 50,857	USD 24,759	USD 25,303	USD 39,569	USD 47,623	USD 36,083	USD 35,721	USD 41,429	USD 41,411	USD 43,351
% Rentabilidad Neta Net Return (%)		11.0%	9.0%	9.1%	13.3%	10.9%	10.1%	11.4%	10.9%	15.1%	11.9%	15.3%	9.7%	10.1%	11.1%	10.5%
28 días uso privado 28 Days of Private Use																
Valor mercado (ADR x ocupacion x 28 días) Market Value (ADR x Occupancy x 28 días)		USD 4,128	USD 4,063	USD 4,927	USD 5,841	USD 6,671	USD 9,601	USD 4,625	USD 4,835	USD 7,303	USD 8,921	USD 6,586	USD 6,813	USD 7,896	USD 7,776	USD 8,217
% Rentabilidad Neto global Global Net Return (%)		13.1%	10.7%	10.8%	15.8%	13.0%	12.0%	13.5%	13.0%	17.9%	14.1%	18.0%	11.5%	12.0%	13.2%	12.5%

Estas proyecciones son con tarifas y ocupaciones estimadas después del ramp up del proyecto (año 4).
These projections are based on estimated rates and occupancies after the project's ramp-up period (Year 4).

Estas proyecciones se han realizado tomando en cuenta datos de ocupación y tarifa realizados por el equipo comercial de Banyan Group.
These projections have been prepared using occupancy and rate data provided by the commercial team at Banyan Group.

Estas proyecciones no suponen un compromiso por parte del operador ni el comercializador.
These projections do not constitute a commitment by the operator or the marketing entity.

Los gastos operativos incluyen todos los los gastos necesarios para dicha operacion hotelera como energia, comercializacion y los gastos de alojamiento.
Operating expenses include all costs required for hotel operations, such as energy, marketing, and lodging-related expenses.

Se incluyen las cuentas aprobadas por la American Hotel & Lodging Association para la operación de hoteles y condohoteles.
The accounts included follow the standards approved by the American Hotel & Lodging Association for hotel and condo-hotel operations.